

# Robert Bourke

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## VENTURE CAPITAL/PRIVATE EQUITY ASSOCIATE IN BIOTECH/LIFE SCIENCES

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Master's-level investments professional with strong life-sciences background equipped to identify attractive industry sectors and specific companies for investment, communicate effectively with entrepreneurs, and deploy skills highly applicable to contributing to a venture-capital or private-equity firm, including:

- Conducting due diligence
  - Building and collaborating with teams
  - Sourcing portfolio companies
  - Performing quantitative/financial analysis
  - Managing portfolio company relationships
  - Offering international/cross-cultural expertise
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### PROFESSIONAL EXPERIENCE

**Investment Advisor**, Kirkwood, MO, Feb. 2006 to Present

- Analyze and recommend publicly traded equity investment opportunities in biotech sector.
- Facilitate due diligence and present and monitor investment recommendations.

**Global Engineering Project Manager**, Pharmacy Connection, St. Louis, MO, Dec. 2005 to Feb. 2006

**Senior Engineering Project Manager**, Pharmacy Connection, St. Louis, MO, Nov. 2001 to Dec. 2005

**Project Manager**, Pharmacy Connection, St. Louis, MO, Sept. 1998 to Nov. 2001

- Directed and facilitated implementation of numerous major capital projects for pharmaceutical manufacturing, as well as R&D.
- Led projects through complete life cycle: developing concept, estimating, capital funding, staffing, design, procurement, construction, start-up and validation.
- Oversaw multi-discipline project teams of up to 100 people, including internal clients, six direct reports, contracted staff, and consultants in various locations, including Puerto Rico, France, Belgium, and Italy.
- Implemented projects that totaled \$100 million+.
- Recommended and prepared project proposals to optimize business and production needs, thus facilitating corporate and divisional strategy.
- Handled procurement; prepared, negotiated, and awarded equipment, construction and service contracts in excess of \$80 million, including specialty designed equipment purchases in France, Switzerland, Italy, and Germany.
- Achieved 100 percent on-budget record while forecasting cash flows, analyzed and monitored project spending.
- Successfully planned, organized, and directed projects within project scope, budget, and schedule; promoted twice on technical career path.

AS GLOBAL ENGINEERING PROJECT MANAGER

- Developed and led strategic-planning process for R&D infrastructure expansions and capital plans.
- Oversaw state-of-the-art automated steroid drying facility project with \$30M capital budget while improving product quality and increasing productivity by 100 percent; negotiated five-year, \$1-million tax abatement for project with local tax officials.
- Project-managed automated work centers, an \$18M, state-of-the-art automated manufacturing facility for clinical trials manufacturing and R&D.
- Oversaw project management of \$12M R&D Laboratory Expansion, a 10,000-sq-ft facility, including 10 laboratories, monitoring systems, and specialty equipment.

#### AS SENIOR ENGINEERING PROJECT MANAGER

- Developed and implemented capital-planning process for short- and long-term planning.
- Facilitated technology transfers from R&D to operations.
- Oversaw \$20M Reactor Center, a technology-transfer project to produce new proprietary steroid chemistry line; improved product quality and increased productivity by 50 percent; fast-tracked project using innovative project-management techniques – subsequently implemented as company standards – to shorten project completion from three years to 18 months, resulting in \$2 million annual savings; successfully qualified three new construction contractors for highly technical design and installation; earned awards from Pharmacy Connection and Missouri Construction User Council for innovative project management and implementation.
- Honored with company special recognition award for outstanding performance for Reactor Center project; earned second outstanding performance award for partnering pilot program forming alliances with three internal and external organizations to maximize efficiencies, resulting in 25 percent increased productivity and subsequent rollout to all US operations.
- Oversaw \$5M Pilot Plant Upgrade, the renovation of a 2,000-sq-ft facility to develop and manufacture biotech products for clinical trials.

#### AS PROJECT ENGINEER

- Directed and managed capital infrastructure projects of less than \$1 million.
- Implemented projects through complete life cycle and led project teams of up to 20.

#### ***Advisor to the Minister, Ministry of European Affairs of the Republic of Estonia,*** Tallinn, Estonia, Dec. 1996 to Nov. 2001

- Advised on all three sectors: privatization of largest government holdings, Foreign Direct Investment promotion, and European Union integration.
- Facilitated implementation of management techniques, such as strategic planning, team-building, and benchmarking, and coordinated public relations with Western publications.
- Evaluated and recommended strategies for government consultants and international tenders for privatization of Estonia's telecom and oil-industry companies.
- Led and coordinated approval among various government institutions to timetable for privatization of 12 largest government holdings.
- Facilitated preparation and ratification of legislation increasing incentives for promoting foreign direct investment, which increased by 200 percent within year of economic reforms.
- Coordinated government incentives for US-based stainless-steel manufacturer, which selected Estonia over four other countries, to invest \$50 million facility in Estonia.
- Initiated and led public-awareness campaign supporting Estonia's joining European Union.
- Recruited 40 prominent EU statesmen to support appeal with coverage in 16 major European publications, plus international news wire services.

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## EDUCATION

*Master of Science in Management*, The Wharton School, University of Pennsylvania, Philadelphia, PA, 1995; wrote thesis on venture capital financing of biotechnology; participated in international consulting assignment in Grenoble, France: Developed and presented to senior executives Competitive Intelligence and Knowledge Management system for global testing service company

*Indo-Europe International Business School*, Kuala Lumpur, Malaysia, 1992  
Reviewed and assessed multinational joint ventures, stock exchanges, and public and private banking institutions

*Bachelor of Science in Chemical Engineering*, St. Louis University, St. Louis, MO, 1992

